

## CONTACT

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## TOP SKILLS

BUSINESS MANAGEMENT

NEW BUSINESS DEVELOPMENT

IMPORT/EXPORT

GLOBAL SOURCING, PROCUREMENT & LOGISTICS

OFF-GRID INFRASTRUCTURE DEVELOPMENT

RELATIONSHIP MANAGEMENT

## PUBLICATIONS

50 QUESTIONS FOR CURRENT OR ASPIRING  
ENTREPRENEURS' WORKBOOK

MANAGING THE MULTIPLE YOUS -FINANCIAL  
PLANNING GUIDE

U.S. EXPORTERS' RESOURCE GUIDE

GREEN\$ PHASES OF FINANCIAL PLANNING



**STEVEN**  
**MCDONNOUGH**

RESUME 2022

## SUMMARY

**B.A. & Advanced Certificate in Financial Planning (Virginia Commonwealth University) | Certified Global Business Professional (North American Small Business International Trade Educators) | +15 years Financial Planning & Business Management Experience | Author | Avid Traveler (35+ countries) | International Project Developer | Climate & Sustainability Enthusiast**

*A globally minded, locally focused business leader, who leverages an ability to network across the globe, through entrepreneurship and finance expertise, to solve socio-economic problems faced by many. Currently developing a fully sustainable, regenerative agricultural enterprise model in Ghana which will ultimately establish demonstration and commercial farms across Africa that will train rural farmers and help them sell their products globally. The project touches on most of the United Nations' 17 Sustainable Developmental Goals (SDGs), emphasizing SDGs: 1 – No Poverty; 2 – Zero Hunger; 3 – Good Health and Well-being; and 8 – Decent Work and Economic Growth.*

## EXPERIENCE

### **ProFarms Gateway – Executive Director – October 2020 - Present**

*A non-profit organization enhancing Ghana's food system development by strategically enabling actors and their interactions along the value chain.*

Major Responsibilities Include:

- Collaborating with the board of directors to develop a pilot demonstration farm on a 30-acre parcel of land in rural Ashanti region of Ghana.
- Identifying, recruiting, training, and developing a talented team of employees who can lead critical departments and manage strategic organization functions.
- Identifying potential risks and opportunities within the organization and its environment to protect and expand business interests.
- Identifying potential donor sources and organize fundraising efforts.

### **ProGlobalPartners – Chief Executive Officer – October 2013 - Present**

*A Virginia based full-service International Trade and Development Firm*

Major Responsibilities Include overseeing a global operation in the areas of:

- Strategic Project Management – Off-grid infrastructure solutions, project co-development, communication, and platform facilitation.
- Government Contractor Support – Product procurement, personnel sourcing, technology training, engineering, design, installation, and commissioning.
- Advisory/Management Services – Strategy, government relations, language services, logistics, finance, market research, and trade missions.

### **Wyndham Financial Services, LLC – Managing Director – June 2007 - 2020**

*A consulting and financial services firm that served the finance and management needs of individual, small business, and corporate clients throughout the US and Internationally.*